



Distributor Operations Leader FAQs

Can someone attend just [1] class?

Yes, we encourage this practice to develop team members whose responsibilities align with specific classes. Each class comes with its own certificate from Texas A&M University.

Completing all [3] classes will earn the Distributor Operations Leader Certification.

Should the same person attend all [3] classes?

The person who you'd want to attend all [3] classes is the person you want leading your operations team either now or in the future.

Depending on operations team size/responsibilities, best practice would be to have the leader bring specialist/s responsible for implementation relative to each of the [3] courses. This enables this leader and team to speak a common language.

How many classes will be offered annually?

We anticipate offering at least [3] classes per year. The class topics will rotate, with some topics being featured twice in a row due to demand indications (waiting list).

We encourage leveraging our Member Education team for help with short and long-term talent development planning. It's a mutually beneficial collaboration that helps steer CIDL courses to member needs.

Is there a virtual option of this course?

Courses will primarily be delivered in-person at Texas A&M University.

If instructor availability allows, we anticipate periodically offering one course virtually with the topic rotating.