



Pricing Optimization Course



Agenda: June 10th-12th, 2025

Tuesday, June 10th

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Start	End	Event		
7:30am	8:00am	Breakfast		
8:00am	12:00pm	Importance of Pricing Optimization (Break at 10:00am)		
12:00pm	1:00pm	Lunch		
1:00pm	5:00pm	Customer Stratification (Break at 3:00pm)		
6:00pm		Group Dinner		

Wednesday, June 11th

Start	End	Event
7:30am	8:00am	Breakfast
8:00am	12:00pm	Item Stratification (Break at 10:00am)
12:00pm	1:00pm	Lunch
1:00pm	5:00pm	Building the Pricing Optimization Model (Break at 3:00pm)
6:00pm		Dinner on Your Own

Thursday, June 12th

Start	End	Event
7:30am	8:00am	Breakfast
8:00am	12:00pm	Implementing Pricing Best Practices (Break at 10:00am)
12:00pm	1:00pm	Box Lunch & Departures

