CENTER FOR Independent Distributor Leadership | AD

FINANCIAL LEADER — DEVELOPMENT PROGRAM —

Course Agenda: June 9th-10th, 2027

Tuesday, June 8th

Start	End	Topic	Location
		Arrivals & Check-Ins	Texas A&M Hotel & Conference Center *177 Joe Routt Boulevard* *College Station, Tx 77840*

Wednesday, June 9th

Start	End	Topic	Location
7:30am	8:00am	Breakfast	Ross
8:00am	9:30am	Distribution Financials Introduction: The Drivers	Ross
9:30am	9:45am	Break	
9:45am	11:00am	Financial Analysis & Communication	Ross
11:00am	12:00pm	Group Exercise: Profitability Analysis	
12:00pm	1:00pm	Lunch	Ross
1:00pm	2:30pm	Financial Performance	Ross
2:30pm	2:45pm	Break	
2:45pm	4:45pm	Financial Performance Cont.	Ross
4:45pm	5:00pm	Key Takeaways & Action Plan	
	5:45pm	Bus Departs	Front of Hotel

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6:00pm	8:00pm	Group Dinner	TBD

Thursday, June 10th

Start	End	Topic	Details
7:30am	8:00am	Breakfast	Ross
8:00am	9:30am	Financial Valuation	Ross
9:30am	10:00am	Break	
10:00am	12:00pm	Financial Valuation Cont.	Ross
12:00pm	1:00pm	Lunch	Ross
1:00pm	2:30pm	Financial Management	Ross
2:30pm	2:45pm	Break	
2:45pm	3:30pm	Financial Management Cont.	Ross
3:30pm	4:45pm	Group Exercise: Capital Investment and Greenfield Branch Location Analysis	
4:45pm	5:00pm	Key Takeaways & Action Plan	
		Departures & Dinner on Your Own	